

YURI RISOVANNY

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PROFESSIONAL SUMMARY

Experienced and highly professional IT leader specializing in cybersecurity, outsourced and internal service delivery, vendor management, governance and compliance. Have a proven track record in optimizing service delivery, building cybersecurity programs, and driving operational efficiency, while emphasizing exceptional communication and can-do attitude. Know how to bring different stakeholders and key personnel together to achieve goals and positive outcomes.

CORE MANAGEMENT SKILLS

Excellent Communication | Cybersecurity | Compliance & Risk Management | Business Continuity | IT Operations | Team Leadership | Vendor Management | Growth Planning | Cost Efficiency | Planning and Budgeting | Cost Control and Reduction |

TECHNICAL SKILLS

Microsoft 365, Veeam, Active Directory, Windows Server, VMware vSphere, Vulnerability Management, EDR and Endpoint management, CMMC, NIST, SOX, FTC compliance management, Encryption and Data Protection, Backups, Disaster Recovery and Business Continuity, Virtualization, SAN/NAS storage, Wireless and Wired Networking, Windows and Mac support, Remote Management, Support Team and IT department Management, Cloud Storage and Backups, Cyber-Security Program Development and Employee Training, SIEM, EDR/XDR

PROFESSIONAL EXPERIENCE

CEO (a hands-on kind)

Connetic, Inc San Diego, CA

2022 - Present

- Consistently grew the company in double digit % YOY, increased revenue and improved service delivery
- Managed multi-million annual revenue, allocated resources and budgets to assist growth
- Sold, managed and participated in cyber-security audits, vulnerability evaluations, analysis and report writing
- Consulted and advised bio-technology and life-science companies on IT systems and security, Disaster recovery and Business Continuity planning, cloud and on-prem infrastructure, migrations and expansions.
- Set standards for IT security across various systems and organizations as they relate to data encryption, safe system use, VPN, system protections, anti-malware and anti-ransomware, alerting, threat hunting.
- Built Cyber-Security Programs based on specific frameworks and regulations to ensure compliance
- Defined and implemented an updated strategy for delivery of IT solutions to customers
- Aligned clients' business practices with relevant frameworks (FTC, NIST 800-171, SOX)
- Designed, implemented and guided clients on CMMC compliance
- Developed and implemented new services, lines of business and revenue streams

- Counteracted inflation and other economic trends by increasing efficiency and reducing costs, while maintaining high levels of client satisfaction.
- Reduced liability exposure through updated contracting terms, improved HR practices and standard operating procedures
- Cultivated and implemented the culture of accountability and personal responsibility
- Ensure timely payments on contracts, accurate client billing, late payment and debt recovery

COO

Connetic, Inc San Diego, CA

2012 - 2022

Day-to-day operations management and oversight

- Performed risk assessments, mitigation, and addressed compliance needs (FTC, HIPAA, NIST 800-171, NIST CSF, SOX)
- Provided configuration review and oversight of modern systems to ensure high level of security and compliance with modern cybersecurity standards
- Wrote SOPs and policies for compliance packages delivered for implementation by the clients
- Designed and implemented redundant, scalable low RPO/RTO solutions, written BC/DR plans
- Lead the executive team to ensure company profitability and improved market positioning
- Implemented company-wide compensation restructuring based on merit and performance
- Performed all aspects of hiring, terminations, HR investigations, disciplinary actions and conflict resolution for all internal staff
- Negotiated technology purchases, office leases and data-center hosting terms
- Perform process improvement to achieve better utilization of resources
- Improved efficiency in service delivery and achieved greater number of supported clients with a lower employee count
- Built strategic partnerships that aligned with our business without increasing the risk of competition
- Organized and led leadership meetings on strategy, operations and budgeting.

Director of Operations

Connetic, Inc San Diego, CA

2010 - 2012

IT service delivery and high level client support

- Built USA based remote workforce across multiple states
- Managed internal budgeting and procurement of systems and technology
- Selected, negotiated and built successful long term relationships with vendors and providers
- Managed internal and client facing projects from concept to completion
- Led IT steering committees with larger clients to address any technology needs
- Oversaw transitions of companies during IPOs, acquisitions, conservatorship and liquidations
- Implemented and oversaw the operation of regulatory compliance frameworks (SOX, HIPAA, NIST)
- Negotiated and establish new internal company policies and procedures
- Identified appropriate solutions for clients, performed vendor selection and contract negotiation

Field Service and Operations Manager

Connetic, Inc San Diego, CA

2006 - 2010

On-site service delivery, systems engineering and project management

- Worked with clients on setting long term IT plans, budgets and internal IT policies

- Oversaw Connetic's dispatch and field services.
- Hired, trained and mentored new talent.
- Monitored performance and service delivery to clients.
- Performed server and network build-outs at client's data-centers
- Acted as a member of IT emergency response team for client's mission critical systems
- Designed and deployed networks for clients in the pharmaceutical and biotechnology sectors
- Supported SOX and FDA regulated environments with validated systems and change control procedures
- Deployed highly available and redundant fiber-optic HP SAN systems for clustered servers
- Worked with: HP LeftHand SAN, HP Proliant servers, HP Fiber and copper Ethernet switches, Dell EqualLogic SAN, fiber/ethernet storage, NAS, Windows Server 2000, 2003/R2, 2008/R2, 2019; RedHat Enterprise, Debian, Apache, OS X server, Microsoft Exchange Server 2000, 2003, 2010, 2013, Veeam, Acronis Backup, Symantec BackupExec, PowerQuest V2i, VMware Workstation, ESX and ESXi, Sonicwall firewalls, Dell PowerConnect switches, Cisco PIX/ASA/WLAN controllers, Ubiquiti, and other software and hardware.

Systems Integrator

Connetic, Inc San Diego, CA

2000 - 2006

Systems implementation and support

- Worked with equipment from major Computer/Networking manufacturers such as: Dell, Compaq, Digital, 3Com, Cisco, IBM, Intel, Avaya, SonicWall, Watchguard
- Deployments of storage solutions by HP, Promise, Dell
- Support of AS400 and Windows NT mixed server environment
- Support of Lotus Notes
- Rollout and configuration of virtualized environments based on VMware products
- Design and implementation of secure P2P wireless communications between client sites.
- Setup and configuration of services for global access to corporate networks over secure connections (VPN, Terminal Services, SSH, VNC)
- Provided support for offices in Mexico, UK, Taiwan and USA.
- Remote roll-outs of various software solutions such as faxing, time synchronization, email, remote access, MS Office, ERP and more.
- Logging and monitoring of hardware, services, operating systems and resource utilization.
- Design and implementation of off-site and on-site backup solutions.
- Design and implementation of power backup systems for mission critical assets
- Collocation of critical systems at off-site locations for greater protection and reliability

OTHER EXPERIENCES

Business Owner and Operator

Tenkara Pro, San Diego, CA

2014 - 2017

- Built and operated a sporting goods brand and company providing innovative products in an established industry. The company was profitable from the start and served as a

proof-of-concept for global supply chain business that required only a single person. The business was revenue positive from the start and achieved all of the business goals. Products sold via online store, Amazon, Ebay and specialty websites.

Business Manager / Systems

SecondSpringHealth Integrative Medicine Clinic, San Diego, CA

2011 - 2017

- Co-funded an integrative medicine clinic that provided a number of healing modalities to patients seeking alternative treatments. It delivered treatments and care to clients seeking individ